

#### **Consolidated Financial Results for FY2009**

(April  $1^{st}$  2009 ~ March  $31^{st}$  2010)

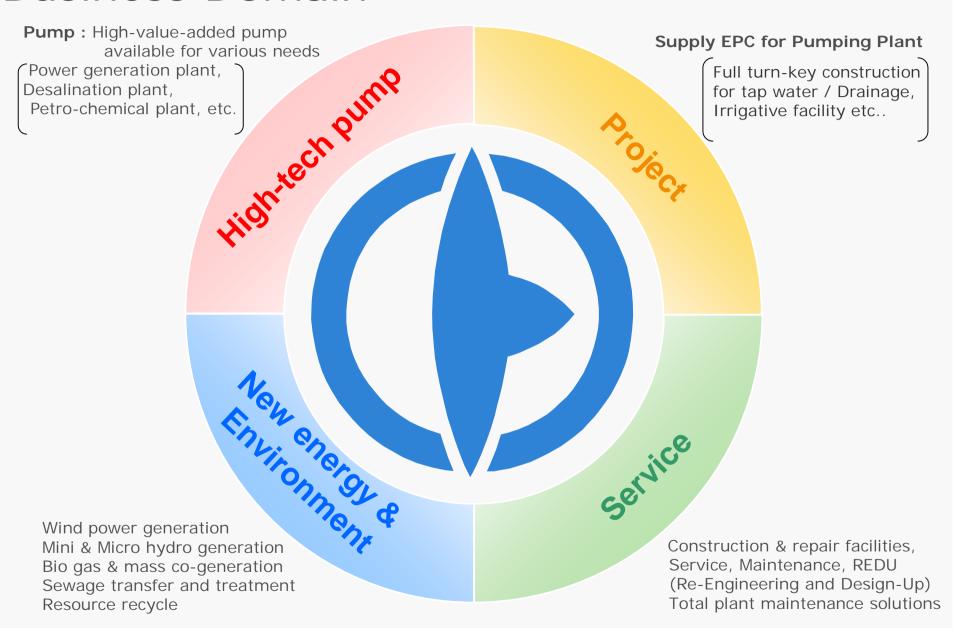
Forecasts regarding future performance in these materials are based on judgment made in accordance with information available at the time this presentation was prepared. Therefore, please notice that there is a risk or uncertainty that the actual results may be different from these predicted results, depending on various factors.

May 2010

TORISHIMA PUMP MFG.CO.,LTD.

### **Business Domain**





### **FY2009 Financial Results Outline**



		vs. Previous FY	vs. Business Plan
<ul><li>Order Received</li></ul>	- 58.6 billion Yen	124.8%	117.2%
<ul><li>Sales</li></ul>	- 45.0 billion Yen	98.5%	91.9%
<ul><li>Operating Profit</li></ul>	t - 3.3 billion Yen	118.0%	98.7%
<ul><li>Ordinary Profit</li></ul>	- 3.8 billion Yen	124.7%	109.5%
<ul><li>Net Profit</li></ul>	- 2.6 billion Yen	131.1%	124.2%

### **FY2009 Financial Results**



Billion Yen

	FY2008				
	Full Year	Full	Full Year		
	Results	Forecast	Results	with FY2008	
Order Received	47.0	55.0	58.6	124.8 %	
Sales	45.7	49.0	45.0	98.5%	
Order Backlog	50.5	51.5	64.1	127.0%	
Operating Profit (Margin)	2.8 (6.0%)	3.3 (6.7%)	3.3 (7.2%)	118.0%	
Ordinary Profit (Margin)	3.4 (7.5%)	3.5 (7.1%)	3.8 (8.5%)	112.4%	
Net Profit	2.0	2.1	2.6	131.1%	

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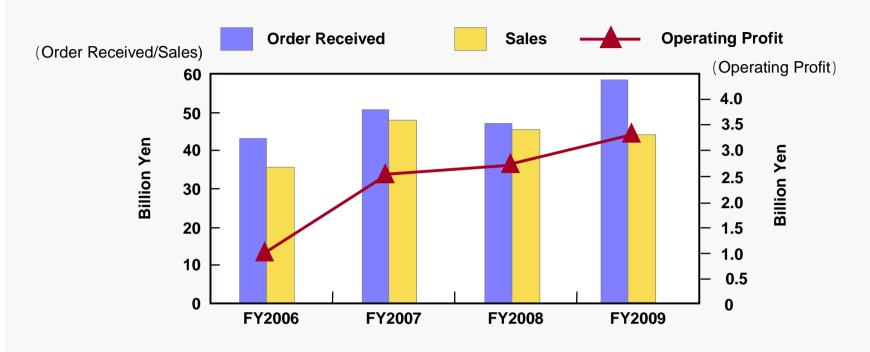
# FY2009 Order Received; Sales & Order Backlog by Sectors

Billion Yen

			FY2008		FY2009		
		Order Received	Sales	Order Backlog	Order Received	Sales	Order Backlog
Pub	lic	14.8	14.1	11.2	14.6	15.5	10.3
	Change	-10.2%	-2.4%	+7.0%	-1.7%	+9.7%	-7.9%
Priva	Private		5.0	3.4	4.5	5.4	2.5
	Change	-6.0%	-17.3%	+6.9%	-13.8%	+8.8%	-27.7%
Overs	seas	26.9	26.6	35.9	39.5	24.1	51.3
	Change	-6.2%	-0.6%	+1.0%	+46.9%	-9.3%	+43.1%
Tot	al	47.0	45.7	50.5	58.6	45.0	64.1
	Change	-7.5%	-3.3%	+2.6%	+24.8%	-1.5%	+27.0%

# Medium Term Business Plan Summary TORISHIMA





						Bil	lion Yen		
	FY2006	FY2007		Y2006 FY2007 FY2008		008	FY2009		Compared to FY2006
	Results	Forecast	Results	Forecast	Results	Forecast	Results		
Order Received	43.1	44.0	50.8	48.0	47.0	50.0	58.6	→1.4times	
Sales	36.4	40.0	47.3	48.0	45.7	49.0	45.0	→1.2times	
Operating Profit	0.9	1.8	2.6	2.8	2.8	3.3	3.3	→3.7times	
Ordinary Profit	1.2	2.0	2.6	3.0	3.4	3.5	3.8	→3.1times	
Net Profit	0.6	1.2	1.4	1.8	2.0	2.1	2.6	→4.3times	



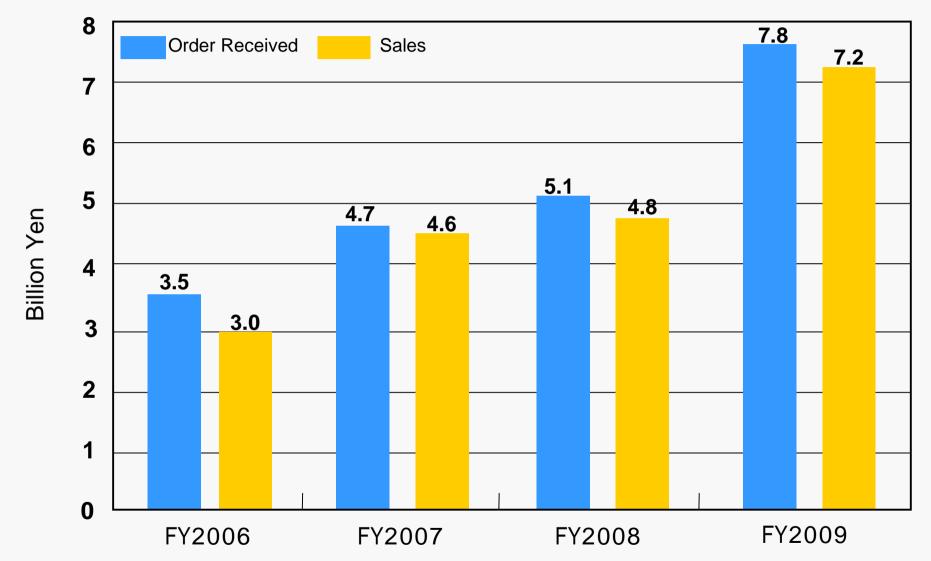
# Sales Breakdown by Area (End-user Location)

#### Billion Yen

		Overseas	Ove	Takal			
		Japan	Total	Asia	Middle East	Others	Total
(e)	FY2006	<b>20.3</b> (55.7%)	16.1 (44.3%)	4.1 (11.2%)	10.8 (29.7%)	1.2 (3.4%)	36.4
(%; share)	FY2007	<b>20.5</b> (43.4%)	26.7 (56.6%)	8.7 (18.5%)	14.7 (31.1%)	3.3 (7.0%)	47.3
Sales	FY2008	19.1 (41.9%)	26.6 (58.1%)	8.5 (18.5%)	13.3 (29.2%)	4.8 (10.4%)	45.7
	FY2009	<b>20.9</b> (46.5%)	24.1 (53.5%)	5.4 (12.0%)	16.3 (36.1%)	2.4 (5.4%)	45.0



## Service Area Results; Order Received & Sales



# Other Management Data



	FY2006		FY2007		FY2008		FY2009	
Gross Profit Margin (%)	16	5.3	17.5		18.8		21.2	
Operating Profit Margin (%)	2	.3	5.6		6.0		7.2	
ROA (Ordinary Profit /Total Asset) (%)	2.0		4	4.0 5.5		6.0		
ROE (%)	2.3		5.2		8.0		9.5	
Operating Cash Flow (Billion Yen)	5.2		2.5		0.9		4.4	
Dividend	6 7		7	8	8	9	9	9+2
(Yen/share)	13		15		17		20	
Payout Ratio (%)	52.7		27.4		22.0		20.0	
Capital Ratio (%)	42	2.6	41.9		38.6		47.2	

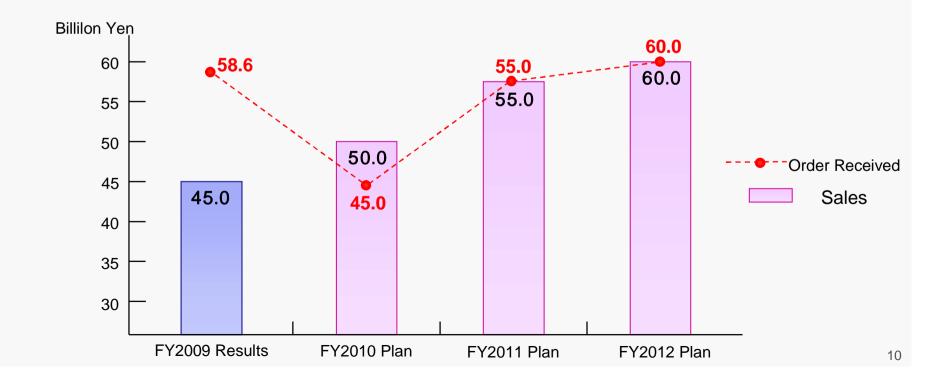
### Medium Term Business Plan



(Order Received/Sales/Profit)

Billion Yen

	FY2009	FY2010	FY2011	FY2012
	Results	Plan	Plan	Plan
Order Received	58.6	45.0	55.0	60.0
Sales	45.0	50.0	55.0	60.0
Operating Profit	3.3	3.3	3.5	4.5
Ordinary Profit	3.8	3.4	3.6	4.6
Net Profit	2.6	2.0	2.2	2.8





# Order Received Plan for 3 years (Japan vs Overseas)

